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W. B. CLARKE & SON

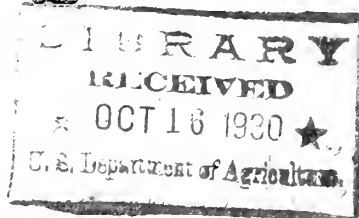


Bulbs - Plants - Rose Bushes - Shrubs - Trees

SAN JOSE, CALIFORNIA

Oct. 11, 1930

P. O. Box 343
Phone Ballard 1776



Subject: JAPANESE FLOWERING CHERRIES

Nothing has received as much free publicity of late as these beautiful trees. For instance at blossoming time last May the Literary Digest devoted three pages to them and illustrated the article with beautiful cuts. Just figure how many trees will be bought as a result of that alone!

WEeping VARIETIES

These are in the heaviest demand of all. Varieties are described in enclosed circular. They are top-worked on straight stems, have excellent heads and will sell readily and profitably. Our prices are as follows:

DOUBLE PINK WEEPING	7 ft stems	\$2.50
(very scarce)	5 ft stems	2.00
	4 ft stems	1.75

EUREKA WEEPING, PARK WEEPING and SHIDAREYOSHINO

7 ft stems	2.00
6 ft stems	1.75
5 ft stems	1.50
4 ft stems	1.25

ERECT VARIETIES

Assortment is shown in attached list. Prices are:

6-7 ft \$1.65 4-6 ft \$1.35 3-4 ft \$1.00
for all kinds except CAMPANULATA which we can supply only in
8-10 ft grade @ \$1.75. Packing at cost in all cases.

PLEASE NOTE that these prices are "flat" regardless of quantity except that if less than five trees of any one kind and size are ordered the price will be 25¢ per tree higher. Furthermore these are advance rates and will be in effect only until our regular price list is issued about Nov. 15, after which each, ten and hundred rates will prevail. So it will pay to order NOW at these lower rates.

SHIPMENT. We recommend freight in early spring via southern route in most cases. For points near Atlantic coast we may be able to arrange for carload service to some convenient point for reshipment.

PHOTOGRAPHS. We have beautiful photographs of most varieties and will supply them in small size at 10¢ each or 9x11 inch enlargements at 75¢ each postpaid.

Yours truly

W. B. CLARKE & SON

